

Reverse Logistics Trends

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MDSi Continues to Realize Accelerated Growth - Acquires nFini Systems' Repair Operations

Acquisition expands reverse logistics company's leadership position.

MDSi, the industry's leading authority on reverse logistics and reducing network and central office capital expenditures, today announced that the company recently acquired the assets and repair capabilities from nFini Systems, a repair organization that specializes in the repair of transmission/transport and central office equipment.

"Customer service and empowering our clients to better use the capital they have tied up in technology are our primary goals," said Bob Pike, President and COO for MDSi. "Our clients often find themselves squeezed between capital and operating expense pressures, while, at the same time, being asked to deliver more network functionality and features. The acquisition better enables us to help our clients relieve these pressures. The repair and additional test capabilities lengthen the life of our client's assets. This helps drive greater return and frees up capital to drive more revenue from their assets, while contributing to a healthier planet."

"nFini's repair capabilities, coupled with MDSi's reverse logistics expertise, further cement the fact that MDSi offers the industry's best redeploy, repair, resale and recycle (4 R's) services available," said Shirley Pate, co-founder of nFini Systems. "We look forward to continuing our environmentally sound practices and excellent customer care under the MDSi name."

MDSi's new suite of services and state-of-the-art testing facility create immediate opportunities from a repair perspective and provide its client-base the talent and expertise needed for expansion.

The acquisition adds nFini's test facility to MDSi's already expansive network of services, which includes the following capabilities:

Tellabs 5500

Alcatel LS2000

AFC UMC 1000

DDM2000

Next Level USAM

Adtran

Nortel Ring Generators - 6X30CA & 5C05AC/AD

Rectifiers - Emerson, Argus, Lorain, Marconi, Valere, etc.

Carrier Access (CAC)

Telect

Copper Mountain

Additionally, these new services will help MDSi maximize its industry-leading Think Green, Think MDSi initiative, the supply chain's only environmental protection program.